



**NEW**  
HEIGHTS OF  
ENGINEERING  
EXCELLENCE  
Roof Peak Load  
Capacities Up To  
130,000 Lbs!



## The Bins of the Future Today

Brock's Everest™ grain bin line is the strongest roof system in the industry. We now offer roof peak load strength up to **130,000 pounds**. As fill equipment capacities increase the loads put on roofs increase. A bin's true strength and integrity is the result of combining the bins overall roof, sidewall, and bin anchoring design strengths. As you plan for your grain system upgrades let our salesman show you what we have to offer in our new roof design along with support towers and walkways.





## Customer Spotlight

Our project for Mr. Bill Smith started during the early winter months in 2012. When we first met with Bill and farm manager AJ Fry, we started with the basics: number of acres planted, size of combine(s), how quickly do you need to dump, what size dryer and how much total storage. After our standard questions we were given a green light to design an entirely new grain facility from scratch. With Keith Duerstock working endless hours on Auto CAD, we had a new facility in the works. After several more meetings with Bill and AJ on layout and flowability,



we were awarded this job late February. We immediately had soil borings done and massive amounts of dirt moved for driveways and the area of the complex. Once that was accomplished, we were able to share the soil borings with engineers for foundation requirements.

The ground breaking for construction began on the first of April. We started with the dump pit, tower dryer pad, and support tower pad. Weeks later, we installed concrete on the 42' wet bin and both 90' storage bins. During this time, Obermeyer millwrights started on the assembly of the support tower and all 3 legs along with the 25,000 BPH receiving conveyor and wet bin conveyor.

The final project will include a 42'-28 ring wet bin, (2) 90'-36 ring storage bins, 25,000 BPH receiving leg, 12,000 BPH wet leg, 8,500 BPH dry leg along with overhead conveyors, reclaim conveyors, two support towers, a 20' x 20' support tower for the three grain legs, and a 6,000 BPH tower dryer.

We are very excited about this project and enjoy seeing the progress as the days go by. Be sure to check it out as you drive north of Rushville, you definitely can't miss the site.

» Look for the completed project in our winter newsletter!



### » Bill's Corner

As we are in full swing of our construction season I took a few moments to reflect on the past versus today. When I started in construction of wire corn cribs in 1970 it did not take very much equipment to perform the construction process. It consisted of a pickup truck, trailer, some scaffolding, and a few power tools. Today's grain systems are getting very large,

complex, and hi-tech. I reviewed the jobs we are currently working on. We have 15 plus service trucks, boom trucks, cranes, multiple telehandlers, skid steers, excavators, semis with various style trailers, and forklifts to perform our tasks. Laptops with CAD drawings and smart phones are being utilized to help coordinate the jobs. With all of this comes the challenge of training personnel to properly operate equipment and staying on top of all the OSHA safety requirements. We built a room at our office to provide an area large enough to conduct safety and training meetings which are held on a regular basis.

My goal is to provide a safe work environment for all employees while becoming the leader in our field for safety.

I also have to sometimes take a deep breath and think back to 1970 when the crew consisted of approximately 3-4 men. Now there are days we have approximately 75 men and women working.

One thing that has not changed is my desire to stay on top of the industry so we can provide our customers with equipment of the best quality and workmanship to meet their needs.



## From the Office:

**GO GREEN!** We are continually striving to stay on top of the technology world in order to offer our customers the latest conveniences in invoicing and bill paying.

If you prefer to go paperless and receive your billing online, please contact our office and let us know. You also have the option of electronic payment.

**SAFETY** remains of utmost importance at Obermeyer Agri Group. We continue to hold weekly safety meetings to train employees on a vast array of topics. Just a few of the topics we have covered are: grain entrapment, confined spaces, first-aid, HAZCOM, machine safe guarding, lock-out / tag-out, PPE, and material handling. With summer upon us we are stressing to our employees the importance of sunscreen to lower their risk of skin cancer and melanoma.



» Next time you visit, mention this article and receive a free Obermeyer Agri Group cap to help protect your face from the harmful rays of the sun.



## RIGGING/HAND SIGNALS

In April our construction crew attended a rigorous 11 hour training course on rigging and hand signals. Material handling is a process or procedure where cranes or other material handling equipment shifts hefty loads by lifting them to a specific place. Even though this job appears easy, it can be very dangerous if workers are not trained properly. All our workers completed the course with certifications which is important to obtain a safe and successful job.

## MC SERVICE SCHOOL

In April Matthews Company held a dryer operations and maintenance school. Bill Obermeyer, Grant Geis, Josh Wiseman, and Gary Swinney all attended. Our goal is to always absorb as much knowledge and training as possible to better serve our loyal customers.



### WHAT'S NEW

Bill has been working diligently on preparing our new auger site just east of our office. This site will allow us to showcase our full line of impressive Westfield augers in one localized spot. Be sure to stop by and check-out this great line of products and **ask us about our rebate program on stock 13" augers.**

*"As we express our gratitude we must never forget that the highest appreciation is not to utter the words but live by them."*

— John F. Kennedy



# Grain Dryer Pre-Season

The unusually cool and rainy spring delayed farmers in getting their crops in the ground this year which may lead to a wet harvest.

Let us help make sure your equipment is ready for that harvest by performing our pre-season service. Our qualified service team is ready to give you that peace of mind.

Schedule your pre-season service before July 31 by calling (812) 663-4020, faxing (812) 663-4283 or e-mailing [sheilakirchhoff@obermeyeragrigrp.com](mailto:sheilakirchhoff@obermeyeragrigrp.com).

Services scheduled after July 31, 2013 will be 10% higher than prices shown. Standard pre-season maintenance does not include any additional parts or labor

required above the normal maintenance service.

Dryer charges are for dryers within a 50 mile radius of Greensburg, Indiana.

2013 Super B Dryer Preseason Cost Breakdown	2013 MC Dryer Preseason Cost Breakdown	2013 Farm Fans Preseason Cost Breakdown
<b>Super B / Brock Equipment:</b>	<b>MC Equipment:</b>	<b>Farm Fans Equipment:</b>
AS300-600 .....\$250	CF320, T2030 .....\$265	AB8, 12, 120, 180, 250.....\$265
AS800 .....\$260	CF420 .....\$335	AB350—AB500.....\$335
AS1000-1500 .....\$325	CF520, T2850 .....\$310	CF/AB150, 190, 270, 320 .....\$310
S250V/C-S500V/C .....\$275	CF620C, CF720.....\$350	CF/AB400—CF410 .....\$350
S625C .....\$300	CF730, T2440 .....\$350	CF/SA320-CF/SA410.....\$350
S750C-S1200C .....\$325	CF820, T2850 .....\$360	500H, E, J, and 650M .....\$360
SD185V-500V, SQ8-20.....\$280	<i>If your model is not listed, please contact us with your information.</i>	C-Series Dryers.....\$425
SD750C-1200C, SQ24-40.....\$325		Fan/Heater Inspection .....\$150
Meyer Dryer.....\$450		Air System Inspection.....\$225



**This newsletter replaces the annual preseason letter.**

Schedule your service today!

